

Servqual Model-Based Customer Churn Prediction in Airlines Industry: A Machine Learning Approach

Amina S. Omar
School of Computing and
Informatics
Technical University of
Mombasa
Mombasa, Kenya

Kennedy Hadullo
School of Computing and
Informatics
Technical University of
Mombasa
Mombasa, Kenya

Peninah J. Limo
Department of Maths and
Computer Science
Pwani University
Kilifi, Kenya

Abstract: Churn forecast has been broadly explored in the fields of telecom, finance, retail, pay TV and banking. Lessening agitate is significant because procuring new clients is more costly than holding existing clients. Few studies have been conducted in airlines for customer churn prediction using machine learning algorithms. Many studies in churn prediction used Practice, socio-economic and demographic variables, customer lifetime values and the usage of Recency, Frequency and Monetary (RFM) attributes in churn prediction. Few studies have used service quality dimensions but possibly due to a privation of alertness of their helpfulness as forecasters of churn [37]. In this study, we use some dimensions of the Service Quality (SERVQUAL) Model to select features from the dataset. The nominated functions are given to the ensemble-classification techniques like Boosting and Bagging. We use a dataset on South West Airlines obtained from GitHub and conduct experiments of supervised ML procedures further down the identical cross-validation and assessment setup, permitting an open-minded assessment across algorithms. Our investigation reveals some leading service quality indicators that might help airlines predict who might stop flying soon due to their perception of their service quality. These insights could provide actionable suggestions as to how to avoid having the customers leave and go to another airline. This will enable the companies to improve their quality of service and formulate appropriate retention strategies targeted to each category. Lastly, the enactment of the projected model is assessed grounded on the subsequent metrics like ‘ROC’, Sensitivity, F-Measure, specificity, ‘Precision’ and ‘Accuracy’ and it is recognized that the Projected system deliberate with joining feature assortment based on some aspects of SERVQUAL model with the ensemble -Bagging classification techniques produced the best results with classification accurateness of 94% compared to any single model and other feature reduction techniques in Weka.

Keywords: Churn Prediction, Machine Learning, Servqual Model, Airlines industry, Prediction Model

1. INTRODUCTION

Customer Churn (attrition) is the loss of customers in a business organization due to dynamic market environmental factors that include aggressive competition, customer satisfaction, product evolution, regulations, service quality, etc. Consumer Churn problem (C C P) is one of the significant classes of C-R-M problems. The Relationship of Customer Management involves cementing long-lasting customer relationships through strategizing to manage, strengthen, and analyze customer interactions and data throughout the customer lifecycle. CCP is extensively applied to different fields like retail markets, banking, Television & newspaper media, insurance companies, the telecommunication industry, fashion industry, gaming industry and social media companies etc’s. Few studies have been conducted for churn prediction in airlines industry. Hence there is a need to develop churn prediction model that would further decrease the churn rate in this industry. Customer retention in CCP remains the main objective. In terms of CRM, it has been fully demonstrated that maximizing the retention rate of all clienteles is more efficient than focusing on a small number of focused customer acquisition activities, i.e. the greater the retention rate, the lower the churn rate.

Client beat expectation models, for instance, are intended to anticipate which clients are going to stir and to work with precise client division to empower associations to target

clients probably going to agitate with a mission. of steadfastness.

Churn is the tendency of clienteles to stop undertaking commercial with a organization in a given dated [1]. The price of attractive new client is ample advanced than recollecting old [2]. Enterprises must scientifically seek ways of predicting churn and develop strategies for retention. This is one of the steps for enhancing core competencies [3]. Churn prediction - models establish clienteles who use a facility or artefact have stopped using it [6]. This is important to service providers because churning of customers in large numbers not only leads to abrasion of income but can also destroy the status of a corporation [7]. Forecasting the clienteles who are probable to leave the corporation will signify possibly huge income sources if done early enough [17].

The most common application for machine learning is churn modelling in various industries which forms the most critical customer relationship management framework component [13]. Due to high cost of customer retention and stiff competition, many trades are venturing into ML to help formulate client retention strategies [14], thus making customers retain an exciting topic for all businesses [15]. Because of the large number of translations, extracting useful customer switching behavior data is complicated [16]. Hence the need of an effective way of extracting optimal features that can be used for churn prediction.

Many approaches and algorithms in the field of machine learning have been well-researched for classification

problems, recent one being methods of selecting relevant features and feeding reduced datasets to a machine learning algorithm [20]. Reducing some instances from the dataset used for training reduces the learning process time and memory [21]. In this study we SERVQUAL Model for feature reduction and use the NPS for customer churn prediction. NPS classifies clienteles grounded on their likelihood to recommend into 3 groups namely Promoter's, Passives' and Detractor's. Promoters are clienteles who are faithful and are the happiest with your product (Non-Churners). Passives are the customers who have attained product satisfaction but are still attracted to your company's competitors and pose a mild threat (Mild-churners). Detractors are unhappy customers who are not at all satisfied with your services. These pose a serious threat to your company's name as they might as well go around and make negative remarks about your company's services (Churners).

Even though there exists well-studied literature under CCP in different fields. Most of these prediction models do not fully align with business objectives. Most business objectives aim at providing quality service to its customers. not many CCP models resort to the investigation of standard information concerning the nature of administration like the SERVQUAL (for example in [22]). This is presumably because of the trouble of getting this kind of data from clients (in examination with, for example, utilization or socio-socioeconomics), however maybe likewise be because of an absence of consciousness of their value as indicators of beat [37].

Hence this study aims at fulfilling the service quality business objective by assessing the quality of service through customer churn prediction. The more churned customers predicted will be a reflection of the quality of service offered. Hence companies can look into various ways of improving their services rather than spending a lot of money in target marketing campaigns to avoid future churn which will be a waste of scarce resources. This study seeks to develop churn prediction models that would further decrease the churn rate based on service quality aspects and net promoter score.

The foremost contributions of this research work is summarized as follows:

1. Applied the SERVQUAL Model to achieve feature assortment and to decrease the extent of the dataset to forecast churn.
2. After that, pre-processing of information/data, we applied a few well-known ML techniques used for predictions like ANN, S-V-M, and so on, . and k-Fold Cross justification has been achieved to inhibit over-fitting.
3. We take the power of Ensemble-Learning in order to enhance algorithms and attain improved output results.
4. Next, we calculated the algorithms on test set using R-O-C, Accuracy, Sensitivity, Precision, Specificity and F-Measure, which have-been stated in form of tables in order to equate which algorithm achieves suitable for this specific Dataset.
5. Evaluated the reduced feature set with other algorithms proposed by other researchers and evaluated results

The furthermore of this article we represented as follows: In Sector 2 we represent the Customer prediction of churn

models with all factors used before discussing service quality factors and net promoter score as an substitute approach to churn predictive modelling. Sector 3 the proposed methodology is discussed. Sector 4 displays and examines the investigational results. Sector 5 concludes the work with future work recommendations.

2. RELATED WORKS

2.1 Churn Prediction Models

Many studies have been conducted on churn prediction in the Telcom, insurance and banking sectors. [23] proposed feature extraction algorithm using a K- local determined margin for telecom churn prediction. The algorithm performed better than all the others on the KDD Cup 09 data set. [24] proposed Particle-classification optimization founded BP network for telecommunication client prediction of churn which performed better than other algorithms.

[25] proposed churn model in a marketable bank in the country of China using an ensemble for client prediction of churn in a marketable bank of China. [26] proposed customer churn prediction in telecommunications, using an efficient feature based on irregular set-theory collective with ensemble classifiers. It has a classification accuracy of 95.13%.

[28] proposed prediction of churn founded on rough clustering combined with supervised learning algorithms for credit cards. SVM pooled with rough k-means works well with improved correctness. [29] proposed customer churn prediction system using Adaboost and XGboost was found to have the highest accuracies of 81.71% and 80.8% respectively.

Bahmen et al. [30] presented a PCA algorithm for data reduction combined with AAN, SVM, and BN to predict the churn factor. The AUC values were on average 99%.

The author proposed in the article [31] a churn model based on a neural network algorithm for a large Chinese telecom company. Prediction accuracy was 91.1%. Idris [32] proposed a churn model in telecommunications using genetic programming with AdaBoost which was tested on two companies, with a percentage of 89% correctness for one data set and a percentage of 63% for the further.

Considered prediction of churn in the Bigdata environment of China's major tele-communications corporation using Random-forest ML Algorithm. Founded on the velocity, diversity, and size of the data.[33]. The author projected using rough-set theory to model prediction in telecom, which outperformed other algorithms.[34]

[26] Proposed, customer churn prediction for French Telecom Company using simulated annealing and subdivision swarm-optimization grounded element assortment model. It was observed that the accuracy levels varied between 89.51 and 96.33%.

[37] studied online customer churn prediction using the gamma CUSUM chart method using an inter-arrival time (IAT) and recency. It had an accuracy of 88.1% when all three features are used.

Discussed the Client churn prediction scheme: a ML methodology [38] they shown fundamental compare to our work, represented Novel understandings into prediction of churn in the sector of tele-communication: a profit determined data-mining method [39], Author discussed the investigation of data research algorithms for consumer prediction of churn and also discussed on recent study based on customer churn prediction [40]

2. The author discussed a system for Aviation Consumer Prediction of Churn Consuming Classification Algorithm Based on ML utilizing a genuine arrangement of 30000 aircraft clients. The results represent the Gradient-Boosting Decision-Tree ideal is the most reliable expectation model amongst the 7 forecast models, and has the greatest forecast impact, which can precisely anticipate clients who will be lost [41]. Proposed an Airlines Promotion Examination Based on Shopper Prediction of Churn utilizing a strategic relapse model. These expectation models didn't endeavor to utilize just assistance quality factors yet involved every one of the accessible variables for agitate expectation. [42]

Few studies have been conducted on churn prediction for the airline industry. It was also observed that very few studies adopted service quality factors in their feature selection in Airlines as well as other industries. In this paper, we seek to study churn prediction for the airline industry with selected features based on machine learning algorithms using some dimensions of the SERVQUAL Model for churn prediction.

2.2 Consumer Churn-Analysis Framework

The current investigator's intangible model is grounded on a model formerly suggested by Ardabili and Keramati in the year 2011.

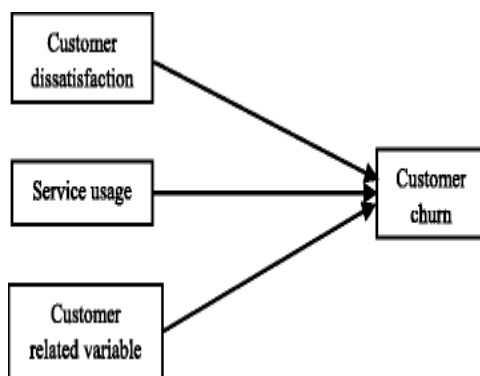


Figure 1: Customer Churn

In the above figure 1 shows the Customer Churn connected with Customer dissatisfaction, service usage and consumer related variables. Assuming a carrier customer sees the environment of administration that the individual buying exceeds their requirements, requests, and assumptions, their fulfilment towards the aircraft will be high. On the other hand, assuming the individual in question sees that the nature of administration doesn't address their issues, needs, and assumptions, then, their fulfilment towards the transporter will

be low (negative disconfirmation). As a general rule, researchers agree that help quality and saw regard (counting cost) are huge determinants of purchaser devotion.

The American approach suggests that help quality involves constancy, responsiveness, compassion, affirmations, and impacts angle, known as SERVQUAL. In this proposed model, considering Expectancy-Disconfirmation Theory, realizes that help excellence is an opening between clients' observations and presumptions for organization execution. Regardless of the way that investigators will for the most part use the American procedure over the Nordic approach, neither one of the philosophies has been viewed as generally around unmatched.

A review of the composition on the airplane business as well as in various organizations adventures shows that customer unwaveringness is unequivocally affected by how a business offers kinds of help too as in what way the expense paid by buyers. Additional, composing similarly shows that help quality and cost are clearly related both to client satisfaction. As such, it is conjectured that help excellence and price together basically impact purchaser dependability in both full-organization airplane and negligible-cost transporters

2.2.1 Service Quality Attributes

In writing, there are different examinations estimating the nature of carrier administration. SERVQUAL strategy is a famous way to deal with this. The majority of these examinations mean to display the connections between administration excellence and connected issues. Surovitskikh and Lubbe [43] grouped carrier administration quality about three things: consistency of administration, dependability of administration, and increased items. Their review analyzes the situating of 4 chosen Middle-Eastern carriers in the South African business and recreation travel climate. Since the review is connected with four carriers in a particular district, one might say that the inclusion of the review is high as per concentrates on estimating one carrier. That research work analyzes the connection between administration quality and age, the number of flights, pay bunch, the motivation behind the movement, and the transporter.

Gourdin [44] ordered aircraft administration quality about three things: value, well-being, and timetables. Gilbert and Wong [45] utilized workers, offices, customization, flight designs, confirmation, dependability, and awareness as the components of administration quality. They distinguished huge contrasts among travellers of various ethnic gatherings/identities as well as amongst travellers who travel for various commitments, like business, occasion, and visiting companions/family members. Pakdil and Ayd. A [46] recognized representatives, effects, responsiveness, dependability and confirmation, flight designs, accessibility, picture, and compassion as aspects of their review. In that concentrate on responsiveness and sympathy, aspects are extremely near one another with regards to significance. They recommended that the travellers' instructive level is a significant variable influencing the nature of administration. Chang and Yeh [47] proposed on-board solace, aircraft workers, dependability of administration, accommodation of

administration, and treatment of strange circumstances as administration quality aspects.

Due to a lack of enough data to cover all aspects of SERVQUAL. This study proposes to use the tangibility, responsiveness and reliability attributes of SERVQUAL. The SERVEQUAL Dimensions and its associated attributes in Airlines is shown in Figure 2 and 3.

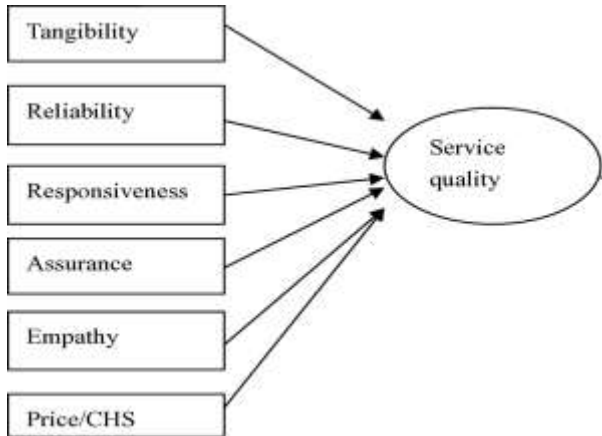


Figure 2: SERVQUAL Model

Service Quality Dimension	Description	Adapted from Source (Time)
Tangibles	Physical facilities like comfort of seats, clean interiors, food served (objects) and appearance of airlines crew (subjects)	Elliott & Roach (1995), Ostrowski et al. (1993), Train & Haynes (1994), Huang (1996), Tsai and Hsu (1997), Gourdin (1988), Disney (1999), Saha&Theingi (2009), Street (1994), Cronin et al. (2000), Gilbert & Wong (2003), Sultan & Simpson (2000), Lu and Tsai (2004), Park et al. (2006), Lin (2006), Chen (2008), Chou C-C et al (2010), Chen, Tseng & Lin (2011)
Reliability	Accurate and dependable service provide (safe traveling, punctual services)	So (1995), Huang (1996), Lin (1997), Tsai and Hsu (1997), Disney (1999), Huang, Kang and Yu (2000), Yeh (2003), Liu et al (2007), Yu Kyong Kim, Hyung Ryoung Lee (2011)
Empathy	Personalizing service to passengers (individual attention to passengers, assistance to elderly and infirm, on-time arrival and departure)	Elliott & Roach (1995), Ostrowski et al. (1993), Train and Haynes (1994), So (1995), Gourdin (1988), Yeh (2003), Gilbert and Wong (2003), David Weese et al (2006), Clemes et al (2008), Chen (2008), Pralioso et al (2010), Santoricki (2010), Zhang (2011), Chou et al. (2011), Parama and Radhya (2011), Hidayat and Septeani (2011), Shahr and Nohair (2011), Soomo et al (2012), Marwanagani Nosa (2013), Khong&Uyen (2014), Lemharaid et al (2014)
Assurance	Features that instill confidence and trust among passengers (professionally trained crew, knowledge to answer queries, good communication skills)	Huang, Kang & Yu (2000), Cheng & Chang (2000), Gilbert and Wong (2003), Park et al. (2004), Liao, Yen & Tseng (2008), Chen (2008), Saha&Theingi (2009), Chou C-C et al (2010), Tseng Lin (2011)
Responsiveness	Willingness of the airlines crew to attend to passenger's needs (prompt service, handling complaints, genuine effort to improve services)	Sultan and Simpson (2000), Keating Rajithara, and Quazi (2002), Gilbert and Wong (2003), Park et al. (2004), Park et al. (2006), Saha and Theingi (2009), Chou C-C et al (2010), Yu Kyong Kim, Hyung Ryoung Lee (2011), Hyung Ryoung Lee (2011), Enil and Yildiz (2011)

Table 1: Service Quality Dimension

3.0 PROPOSED CUSTOMER CHURN-PREDICTION MODEL

In this review, a coordinated methodology of element determination and group characterization is proposed to deal with the high layered client information. Summed up underneath, our projected model can be shown in Fig. 2. In this research the GitHub beat expectation informational index is gathered first and considered for execution assessment. The typical pre-handling is performed on the gathered aircraft's information, like missing worth disposal, a string to numeric

transformation, standardization, and discretization. Then, the elements for carrier's client beat expectation are Fig. 1 Customer stir expectation involving SERVQUAL Model for just substantial quality, responsiveness and dependability with group order are sifted. Then, at that point, the chosen highlights are given to the group characterization procedures Bagging and Boosting, This coordinated methodology for client agitate expectation has three variations. SERVQUAL implanted with Bagging order is at first investigated (SERVQUAL-Bagging). This is trailed by SERVQUAL implanted with Boosting (SERVQUAL-Boosting)

Proposed Customer Churn Prediction Model

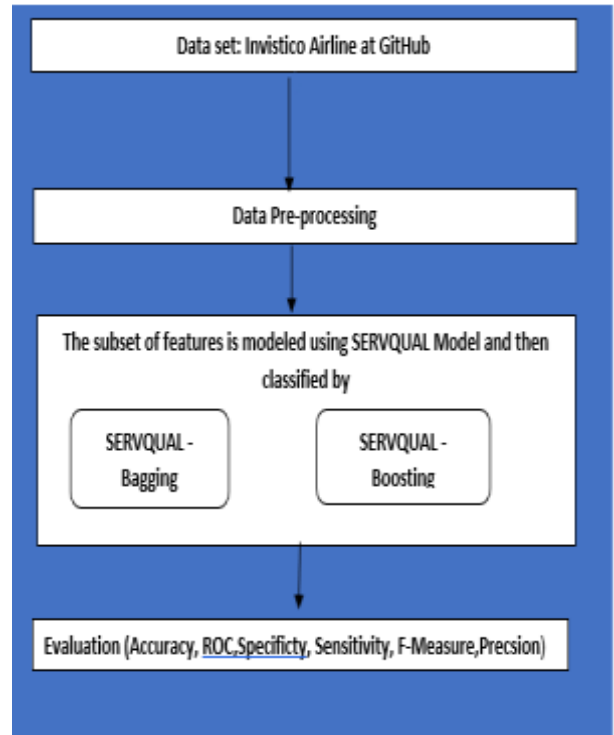


Figure 3: Client churn prediction using SERVQUAL model with Ensemble-Classification

3.1 Data-set

The information is tracked down on GitHub for Invistico. In this work, the preparation information part of beat forecast informational collection (alignment) is occupied. There are 130,000 examples and 24 credits with a class mark existing in the informational index. In this informational index, almost 71087 buyers are non-churner and 58793 customers are found to stir from the aircraft. The dataset consists of Tangibility Attributes such as seat comfort, inflight WIFI, food and drinks, inflight entertaining, Cleanliness, etc. and responsiveness attributes such as online support, onboard service, baggage handling, etc. and reliability attributes such as departure delays and arrival delays, etc. The class label satisfaction is translated into churner labels. All satisfied customers are categorized as non-churners, the neutral ones as mild-churners and the dissatisfied ones as churners.

3.2 Data Pre-processing

The noise in data is hugely significant because it marks the data unusable which in turn disturbs the results. Entirely data with missing values and incorrect values like Null were deleted from the dataset. Some Illogical records were removed. Data with any ambiguity, errors or unnecessary data were removed.

3.3 Model Construction

SERVQUAL Model-based Feature Reduction:

Highlight decrease looks to decide the ideal component subset. However, much we utilize all suitable client elements to foresee client stir, different partners are likewise excited about finding the highlights that most influence clients to agitate. Their most noteworthy interest is to figure out which subset is ideal or more characteristic of high agitate likelihood among the other elements. Therefore, this study has employed the SERVQUAL metrics for feature selection. Only tangibility, empathy and reliability metrics are used due to the unavailability of data to represent all of them.

3.4 Ensemble Classification Techniques

3.4.1 Bagging

Packing is a strategy aimed at group learning as projected by Breiman [39]. Stowing represents the Bootstrap collection. To utilize an outfit of students and have the option to join the students and get excellent exactness. In the sacking technique, we really want some arrangement of students which makes a few free blunders. As indicated by the sacking procedure, a few classifiers are prepared freely on various arrangements of information through the bootstrap strategy. The bootstrap strategy produces k-subsets out of the preparation informational collection through examining with substitution (SWR). Sometime later, k-classifiers are performed on each subset and the potential outcomes of these k-classifiers are joined. The dark test data is expected considering the more significant ruling for the different k-understudies.

3.4.2 Boosting

Boosting is a step-by-step system, we fright with uniform likelihood circulation on the given preparation cases and we adaptively change the conveyance of the preparation information [40]. At first, all the preparation examples have equivalent loads afterward each round of helping weight gets altered. We dole out solidarity to every student and this strength is utilized to conclude the heaviness of the democratic and the last grouping is a direct blend of this different speculation that loads for every student. There are a few helping calculations are accessible; one most normal calculations for supporting is Ada-Boosting.

Proposed Algorithm for SERVQUAL model - Ensemble Classification

Algorithm 1: Proposed algorithm for SERVQUAL model -Ensemble Classification

Stage1: Data and information-collection

The dataset is withdrawn from GitHub

Stage2: Data Pre-processing

Fill in the lost values

Remove illogical data

Stage3: Feature Selection procedure

Identify all features related to tangibility, Reliability and responsiveness.

Stage4: Ensemble Classification for sub-set of features

If the ensemble algorithm is Bagging

The Dataset contains K-samples and N-features

Produces k sub-sets from the training through S W R.

k-classifiers are accomplished on all sub-set

Every test- instance is forecast based on mainstream voting by k-classifiers.

Else if

The ensemble algorithm is Boosting the Data-set consisting of K-samples and N-features

Initially, all substances have equivalent weights, hypothesis the 1st-classifier

Surge the heft for the forecast error-object

Recurrence of the steps until maximum correctness is stretched

Else

The Data-set consists of K-samples and N-features

Generates k-subsets of feature space from the training through S W R

k classifiers are achieved on each sub-set

Each test occurrence is forecast based on mainstream voting by k classifiers

End if

Compute the Correctness and other metrics.

4 MODEL EVALUATION

This research work assesses the performance of the model using different measures: ROC, sensitivity, F-Measure, Precision and Accuracy and Specificity.

5. EXPERIMENTS AND RESULTS

5.1 Performance Measures

The disarray lattice is a base component for both looking at and grasping the proficiency of the classifier. In Table 1, where F11 is the number of tests that both sure and positive anticipated, F22 is the number of tests that both entirely negative anticipated, and F12 and F21 address the number of grouping mistakes. The accompanying measurements like

exactness, genuine beat, bogus stir, explicitness, and accuracy and is addressed in Eq's. (1)- (4).

Table 1. Confusion matrix for customer churn prediction

Actual	Predicted	
	Churn	NonChurn
Churn	F11	F12
Non-Churn	F21	F22

$$Accuracy = \frac{(F11 + F22)}{(F11+F12+F21+F22)} \quad (1)$$

$$Sensitivity = \frac{(F11)}{(F11+F12)} \quad (2)$$

$$Specificity = \frac{(F22)}{(F22+F21)} \quad (3)$$

$$Specificity = \frac{(F11)}{(F11+F21)} \quad (4)$$

This section discusses the recital output of the suggested model using seven classifiers based on all dataset features from the two datasets and the presentation of all 7 classifiers based on tangibility and reliability aspects of service quality.

5. 2 Experiment Setup

Three arrangements of trials are acted in this work. At first, a progression of investigations are performed to work out the presentation and conduct of the single order model like DT, SVM, KNN, NB, and ANN and troupe characterization procedures Bagging, Boosting, and Blending. In the subsequent stage set of examination, works are achieved to assess the presence of those strategies, including channel and covering-based trait choice joined with arrangement methodology SVM, DT, NB, KNN, and ANN, outfit characterization procedures Bagging, Boosting, and Blending. At long last, the effectiveness of proposed strategies contrasted with existing troupe and element determination-based procedures.

5.2.1 Setup-1

Execution given base classifiers, the informational index that is being pre-handled comprising of 130,000 examples bookkeeping to 24 ascribes with one class forecast mark demonstrating agitate, and non-beat about the examples, Now the informational collection is sorted into preparing and testing informational collections. Out of 130,000 examples, 58793 purchasers are non-churners, and 58793 customers are

established to agitate from the aircraft. The testing information segment comprises a similar number of beat and non-stir tests. Table 2 portrays the presentation of the base classifier framework on testing it utilizing boundaries ROC, F-Measure, responsiveness explicitness, accuracy, and precision. It likewise shows that the information being pre-handled in this framework performs well for the total order process when contrasted with the characterization being done regularly without pre-handling. Among every one of the classifiers considered J48 accomplished the most elevated precision of 91.89 % achieving the most noteworthy goal capability esteem, which is featured with intense letters.

Table 2. The base classifiers' performance

Classifier	NB	KNN	J48	ANN	SVM
Accuracy	77.99	88.89	91.89	91.45	84.02
Specificity	77.00	89.20	92.00	91.40	0.831
Precision	78.00	88.90	91.90	91.50	0.841
Sensitivity	81.30	88.50	91.70	91.50	0.85
ROC	86.20	88.90	93.70	94.80	0.840
F-Measure	78.00	88.90	91.90	91.50	0.840

Performance based on the ensemble classifier is shown in Table 3. Here bagging and boosting methods have been used. Table 3 demonstrates that the informational collection which is a group gives improved results contrasted with a single classifier. Among all the group classifiers considered Bagging has accomplished the most elevated Accuracy of 92.25%, ROC of 99.30 %, and most elevated particularity of 95.80% achieving the most noteworthy goal capability values which is featured with strong letters. Figure 2 imagines the precision evaluation among the base classifier and group classifier.

Table 3. The ensemble classifiers' performance

Ensemble Classifier	Bagging	Boosting
Accuracy	92.25	82.72
Specificity	95.80	85.80
F-Measure	95.30	82.80
Precision	95.30	83.10
ROC	99.30	90.6
Sensitivity	94.80	80.10

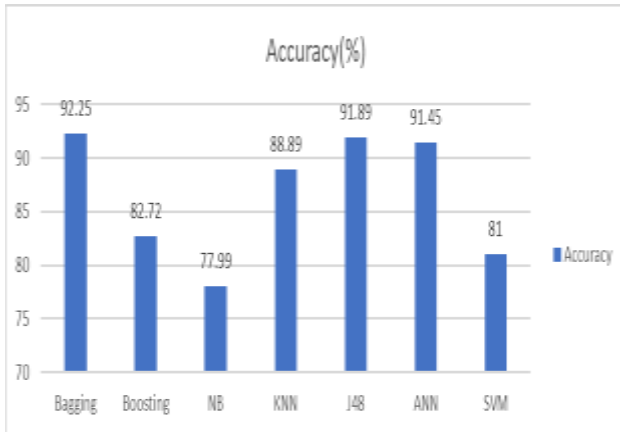


Figure 4. Base classifier and ensemble classifier Accuracy Comparison

5.2.2 Setup-II

Execution in view of the base classifier with highlight determination approach For trait choice, totally pre-handled information is taken as information. In this segment, three variations of element choice methods are considered for correlation, example, channel-based, covering-based, and SEQUAL set-based highlight determination. The channel-based techniques like Correlation highlight determination (CFS) are sent to choose the best credits. The covering-based systems like forwarding search (FS) and Backward inquiry (BS) are sent to choose the best ascribes. In channel-based highlight determination, at first, every one of the qualities is positioned and afterward handled to choose the best K credits. In this work, K takes the worth of 14. In Wrapper based highlight determination, arrangement calculation gives the greatest precision by choosing the best characteristic subset. The SERVQUAL model can be utilized for administration quality set-based highlight choice. The 16 ascribes are chosen in this cycle. The planned framework functions admirably with 130,000 examples with the best credits recognized and a beat expectation variable. Based on stir recurrence of examining that adds up to half in the single ordering model, the preparation informational collection which the constructed comprise of 58,793 examples that are agitated individuals and 58,793 examples that are non-beat individuals. The quantity of highlights depends on the result of the element choice strategies. A preparation information model is made and displayed with the broadly considered classifiers, the test tests are assessed and the expectation is made based on the model made by the classifiers in thought. Different characterization calculations are conveyed in this work like J48, KNN, SVM, NB, and ANN. During trial and error, the presentation of the model is assessed utilizing boundaries like ROC, Sensitivity, F-Measure, particularity, accuracy, and precision and the outcomes are organized in Tables 4, 5, 6, 7, 8, and 9 (greatest exactness esteem is featured in strong letters) and exactness is graphically portrayed in Fig. 4 and 5. The proposed include determination approach, SERVQUAL-J48 performs better compared to different strategies and accomplished the most elevated precision of 93.6%

Execution in view of outfit classifier with highlight choice methodology the planned framework functions admirably with 130,000 examples with the best credits.

Table 4. The performance of SERVQUAL model attributes with base classifiers

Classifier	NB	KNN	J48	ANN	SVM
Accuracy	0.869	91.61	93.60	91.89	81.99
Specificity	0.73	0.918	0.935	92.70	83.80
Precision	0.783	0.916	0.936	91.90	82.00
Sensitivity	0.883	0.918	0.936	91.20	80.20
ROC	0.869	0.916	0.958	97.5	82.00
F-Measure	0.782	0.916	0.936	91.90	82.00

Table 5. The performance of Wrapper based feature selection with base classifiers

Classifier	NB	KNN	J48	ANN	SVM
Accuracy	78.98	89.95	92.82	90.88	82.62
Specificity	74.80	89.50	92.90	89.90	82.80
Precision	79.00	90.00	92.80	90.90	82.70
Sensitivity	82.4	90.35	92.70	96.00	82.50
ROC	87.4	90.30	95.90	96.30	82.60
F-Measure	78.9	90.00	92.80	90.90	82.60

Table 6. The performance of Correlation based feature selection with base classifiers.

Classifier	NB	KNN	J48	ANN	SVM
Accuracy	80.16	90.91	93.40	90.89	82.38
Specificity	76.90	89.90	93.20	90.90	0.81
Precision	80.10	90.90	93.40	90.90	82.40
Sensitivity	82.80	91.70	93.55	91.40	83.00
ROC	88.60	94.50	97.00	96.50	82.30
F-Measure	80.10	90.90	93.40	90.90	82.40

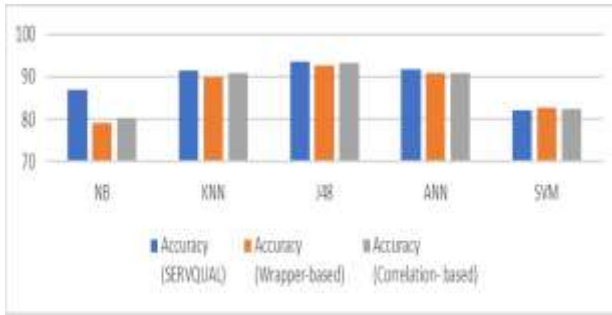


Figure 5. Accuracy comparison between base classifier with feature selection approach.

Table 7. The performance of SEARVQUAL attributes along with ensemble classifiers

Ensemble Classifier	Bagging	Boosting
Accuracy	94.14	93.54
Specificity	0.959	0.942
Precision	0.942	0.936
Sensitivity	0.923	0.928
ROC	0.988	0.983
F-Measure	0.941	0.935

Table 8. The performance of wrapper-based attributes along with ensemble classifiers

Ensemble Classifier	Bagging	Boosting
Accuracy	95.26	82.72
Specificity	0.958	0.858
Precision	0.953	0.827
Sensitivity	0.948	0.81
ROC	0.993	0.906
F-Measure	0.953	0.828

Table 9. The performance of Correlation based attributes along with ensemble classifiers.

Ensemble Classifier	Bagging	Boosting
Accuracy	93.83	82.73

Specificity	0.936	0.858
Precision	0.938	0.831
Sensitivity	0.94	0.802
ROC	0.987	0.906
F-Measure	0.938	0.828

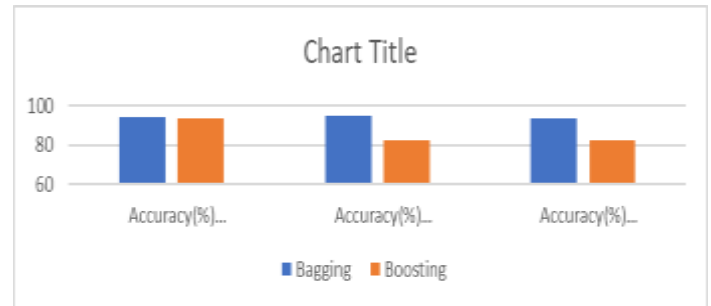


Figure 6. Accuracy comparison between ensemble classifiers with feature selection techniques

5.2.3 Setup-III

Execution examination with other existing methodologies The proposed SERVQUAL-based characteristic choice mixture with notable AI calculations shows a superior presentation when contrasted with different frameworks planned by going before research work recorded in Table 10. Park et al. proposed the utilization of a physical services cape and social services cape and some AI calculations. Figure 6 shows their results. The reprocessed data set (130,000 samples with 15 attributes and 1 class with 2 labels) is given as input to the machine-learning approaches proposed by Park et al. [25]. The SERVQUAL feature reduction technique was used. When we use the same algorithms with our SERVQUAL model attributes, their performance improved as shown in Table 10 compared to their performance shown in Figure 6. Our approach of churn prediction produced better results. The Table shows that the proposed feature selection approach, SERVQUAL-Bagging performs better than their models and attained the uppermost accuracy of 94% which is emphasized with bold letters.

Models	Prediction Goal	Precision (%)	Recall (%)	F1 Score (%)	Accuracy (%)
KNN	Customer Churn Risk	85	84	84	84
	Customer Satisfaction	84	84	84	84
Decision Tree	Customer Churn Risk	79	79	79	79
	Customer Satisfaction	80	79	79	79
SGBased	Customer Churn Risk	82	83	82	82
	Customer Satisfaction	84	84	84	84
RF	Customer Churn Risk	85	84	84	84
	Customer Satisfaction	86	86	86	86
CNN	Customer Churn Risk	86	87	87	87
	Customer Satisfaction	88	88	88	88

Figure 7. Performance of churn prediction models (Park et al.)

Table 10. Accuracy comparison with existing techniques.

Models	Accuracy (%)
Proposed model SERVQUAL - Bagging	94%
Park et al. proposed machine learning algorithms	
XGBoost	93%
RF	93.5%

Tables 1, 2, 3, 4, 5, 6, 7, 8, 9, and 10 address the display of well pre-dealt with data through single Classifiers, Ensemble-Classifiers, Classifier through Filter, Wrapper, and SERVQUAL-based Feature Selection and Ensemble Classifier created through Filter, Wrapper SERVQUAL based Feature Selection. The tables show that the outfit framework propels the show and working of the classifier. The table likewise indicates that the quality choice methodology advances the presentation and working of the classifier. The Proposed SERVQUAL-based Feature Selection (RSFS) with Ensemble Classification model performs better compared to base Classifiers and Ensemble classifier without Feature Selection, base Classifiers and Ensemble Classifier with Filter, and Wrapper-based Feature Selection. The projected solution includes the choice methodology; SERVQUAL-Bagging performs better compared to different strategies and accomplished the most elevated precision of 94% which is featured with strong letters.

6.0 DISCUSSION

In this paper, the information is pre-handled through usable information-purifying approaches. In the following stage ascribes choice is executed utilizing the SERVQUAL-based technique. Utilizing half of the beat recurrence, the examining strategies are framed and parceled through preparing and testing informational indexes. The group learning strategies are utilized to demonstrate the proposed framework. The conceived system productivity is assessed and set apart with boundaries like ROC, Sensitivity, F-measure, explicitness, accuracy, and precision. The accompanying surmising is made from the model. The information that is group functions admirably contrasted with the one that doesn't outfit. The trait determination performs successfully. The framework planned by consolidating pre-handling information with property choice turns out great with troupe arrangement exactness of 94%. This outcome will have a critical incentive for the Airline industry. The early forecast will save associations a huge load of cash as they will recognize clients who are probably going to agitate.

In this paper, we have proposed a SERVQUAL model-based AI way to deal with examining carrier client beats.

Information was gathered from GitHub We then applied a few pre-handling strategies to clean invalid information and select fundamental highlights. Ultimately, we have assessed the exhibition of different AI and profound gaining models for anticipating client stir risk from carrier client information. In particular, we chose notable AI models, for example, KNN, ANN, SVM, NB, and J48, outfit learning models. We then sifted the information in light of relationship-based, covering-based, and SERVQUAL-based. Are there a few ramifications of this review? We demonstrated through experiments that SERVQUAL-based -Bagging machine learning algorithms could predict the customer churn risk with accuracy values of 94%.

The experiment results proved that SERVQUAL -Bagging are generally more accurate in predicting airline customer churn compared with other machine learning models. while most of these studies dealt with CLV and socio-demographics factors we have extended it by using services factors specifically the tangibility factors to the viewpoint of passengers such as food and drink, seat comfort, legroomservice etc., the reliability and responsiveness of the airlines from the viewpoint of passengers. The service providers (e.g., airline industry managers) may benefit the most from the results of this study.

7.0 CONCLUSION

In particular, the aftereffects of this study show that the nature of carrier services cape is a fundamental calculation in understanding the client beat hazard and fulfilment. Taking into account the new battles of the aircraft business brought about by COVID-19 pandemics, the specialist co-ops will actually want to do whatever it may take to work on the nature of carrier services cape. There are a few limits of this work that ought to be tended to from here on out. We just viewed it as a predetermined number of variables in the SERVQUAL model. client agitate chance may likewise be impacted by different elements of the SERVQUAL model for example sympathy and Assurance Thus, later on, we intend to direct a greater overview that considers different variables connected with compassion and confirmation that could empower us to figure out the consumer loyalty and stir according to traveller's point of view. Likewise, further developed strategies for highlighting choice procedures ought to be engaged from here on out. Despite its restrictions, this study improves the current writing on client flourishing examination in the carrier business and can be viewed as a beginning stage to uncover valuable bits of knowledge and secret relationships in carrier client information utilizing profound learning models.

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